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Top Skills

Start-ups

Business Strategy

Video Games

Honors-Awards

40 Under Forty

Rising Star Award

Mike DelPrete

Real Estate Tech Strategist

Boulder

Summary

Mike is a global real estate tech strategist, and a scholar-in-residence at the University of Colorado Boulder. He is internationally recognized as an expert and thought-leader in real estate tech. His evidence-based analysis is widely read by global leaders, and he is a sought-after strategy and new ventures consultant. His research and insights have featured in the New York Times, Wall Street Journal, Financial Times, and The Economist.

Experience

mikedp.com

Real Estate Tech Strategist

April 2016 - Present (5 years 11 months)

Traveling the world talking to and working with leading property portals and real estate tech startups, gathering first-hand knowledge and insights on industry trends and themes. I offer strategy consulting, market scans, workshops, and investment advising.

University of Colorado Boulder

Scholar-in-Residence

May 2018 - Present (3 years 10 months)

Boulder, CO

Own Up

Strategic Advisor

November 2021 - Present (4 months)

Homeward

Strategic Advisor

May 2020 - Present (1 year 10 months)

Side

Investor

October 2019 - Present (2 years 5 months)

zavvie
Independent Director
2019 - Present (3 years)

Hemverket
Strategic Advisor
January 2019 - Present (3 years 2 months)

Kodit.io
Strategic Advisor
November 2018 - Present (3 years 4 months)

Zumper
Investor
September 2018 - Present (3 years 6 months)

Tall Poppy Real Estate
Independent Director
September 2016 - Present (5 years 6 months)

Trade Me
4 years 1 month

Head of Ventures
July 2014 - January 2016 (1 year 7 months)
Wellington, NZ

Responsible for finding, evaluating and executing on new investments and growth opportunities. Played a key role in the following acquisitions and investments:

- Homes.co.nz (property valuation and sales history)
- Harmoney (P2P lending)
- Trade Me Insurance (online insurance offering)
- MotorWeb (vehicle information reports)
- LifeDirect (online insurance comparison)
- Tradevine (inventory management)
- Holiday Homes (property rental marketplace)

Head of Strategy
January 2012 - July 2014 (2 years 7 months)
Wellington, NZ

Heading up corporate strategy development and delivery as part of Trade Me's executive team. Key responsibilities included:

- Annual strategic roadmap planning, coordination and communication
- Heading up M&A activity from deal evaluation to execution to integration
- Partnership evaluation and development around disruptive new ventures
- Project management of key strategic initiatives
- Line management of certain acquired businesses and group satellite businesses
- More generally, look to challenge the status quo and act as an agitator around the business

Agora Games

Founder and CEO

July 2005 - December 2011 (6 years 6 months)

Troy, NY

Agora Games develops online video game technology and provides online community development services to developers and publishers around the world. We track data for over 100 million game players globally.

I founded and grew the company to 40 staff at peak. Some of our customers included Activision Blizzard, WB Games, Zenimax/Bethesda, Nintendo, Microsoft, Sony, and THQ. We worked on iconic game franchises like Call of Duty, Guitar Hero, and Mortal Kombat. We were acquired by Major League Gaming in 2009.

Rensselaer Business Incubator

Program Director

2001 - 2003 (2 years)

GE Power Systems

User Interface Designer

2001 - 2002 (1 year)

Education

Rensselaer Polytechnic Institute

MS, Human Computer Interaction · (2001 - 2003)

Rensselaer Polytechnic Institute

BS, Electronic Media, Arts, and Communication · (1998 - 2001)

Rensselaer Polytechnic Institute
BS, Management · (1998 - 2001)