

## MICHAEL P. JENNINGS

### FACULTY

2020 – Present	<b>UNIVERSITY OF COLORADO, LEEDS SCHOOL OF BUSINESS</b> <i>Teaching Assistant Professor</i> Finance Undergraduate and MBA (Entrepreneurial, Corporate); BASE	Boulder, CO
2019 – 2025	<b>MSU DENVER, COLLEGE OF BUSINESS</b> <i>Lecturer</i> Finance (Entrepreneurial, Small Business, Corporate, Investments); MBA Corporate Finance	Denver, CO
2019 – 2020	<b>UNIVERSITY OF DENVER, DANIELS COLLEGE OF BUSINESS</b> <i>Adjunct</i> Entrepreneurship (MBA Capstone)	Denver, CO

### ENTREPRENEURIAL

2014 – 2019	<b>SALTISWEET ICE CREAM FACTORY LLC</b> <i>Co-Founder, Partner, Board Member – Ice Cream Novelty</i> <ul style="list-style-type: none"><li>* Raised equity financing in four rounds from angel investors.</li><li>* Negotiated strategic relationships with VC, PE, and multi-billion-dollar CPG organizations.</li><li>* Built sales and distribution platform covering 1800 stores with C&amp;S, DPI, KeHE and UNFI. Customers included Kroger, Safeway, Whole Foods, Wal-Mart, H-E-B, and Costco.</li></ul>	Denver, CO
2011 – 2014	<b>VERDANT LIVING LLC</b> <i>Co-Founder, CFO, Board Member - Real Estate Design &amp; Build Developer</i> <ul style="list-style-type: none"><li>* Evaluation, site selection, and financial analysis for planned mixed-use, residential, and student housing greenfield development projects in the Western U.S.</li></ul>	Denver, CO
2005 – Present	<b>KIERAN MICHAEL CAPITAL LLC</b> <i>Partner - Principal Investing / Consulting</i> <ul style="list-style-type: none"><li>* Execute M&amp;A, financial, and strategic consulting on project basis for clients. Industries: energy, healthcare, leisure, logistics, and real estate.</li><li>* Evaluated start-up funding requests for BIG Holdings Family Office. Industries: beverage, energy, internet, media, real estate, retail, sporting goods.</li><li>* Trader and PM for L/S equity hedge; managed external hedge and PE relationships for BIG.</li></ul>	Denver, CO

### INVESTMENT & CONSULTING

2002 – 2005	<b>COLUMBIA MANAGEMENT GROUP</b> <i>Senior Industry Analyst – Media / Consumer Discretionary</i> <ul style="list-style-type: none"><li>* Created positive alpha for growth and value portfolios. AUM exceeded \$100 billion.</li><li>* Industries: advertising, auto, gaming, internet, leisure, lodging, media, publishing.</li></ul>	St. Louis, MO
1998 – 2002	<b>DENVER INVESTMENT ADVISORS &amp; INVESCO FUNDS GROUP</b> <i>Equity Analyst / Portfolio Manager / Associate Partner</i> <ul style="list-style-type: none"><li>* Managed \$500m segment of \$5b portfolio outperforming benchmark by 200 basis points.</li><li>* Generated positive alpha integral to the success of \$6.2b diversified mid-cap growth fund.</li><li>* Industries: autos, aero &amp; defense, chemical, energy, industrial, semis, telecom, transports.</li></ul>	Denver, CO
1996 - 1998	<b>LINCOLN CAPITAL MANAGEMENT</b> <i>Equity Analyst</i> <ul style="list-style-type: none"><li>* Assisted senior analysts / portfolio managers researching large-cap growth companies.</li><li>* Industries: aerospace, ag., bus. services, chemical, energy, industrial, retail, tobacco, toy.</li></ul>	Chicago, IL
1989 - 1994	<b>ANDERSEN CONSULTING &amp; WALKER INTERACTIVE</b> <i>Consultant – Software Intelligence &amp; Professional Services Division</i> <ul style="list-style-type: none"><li>* Assisted clients with design and development of accounting and human resource projects.</li><li>* Industries: automotive, banking, energy, healthcare, insurance, transportation, and utility.</li></ul>	Chicago, IL

### EDUCATION

1994 – 1996	<b>THE UNIVERSITY OF CHICAGO, BOOTH GSB</b> Master of Business Administration, June 1996.	Chicago, IL Finance and Business Strategy
1985 - 1989	<b>THE UNIVERSITY OF NOTRE DAME</b> Bachelor of Business Administration, June 1989.	South Bend, IN Finance and Accounting