Dejun "Tony" Kong, Ph.D.

Leeds School of Business University of Colorado Boulder E-mail: DejunTony.Kong@colorado.edu U.S. Citizen

TENURE-TRACK/TENURED ACADEMIC POSITIONS

2022-present	Associate Professor of Organizational Leadership (tenured), Organizational Leadership & Information Analytics Division Program Director, Business Leadership Certificate <i>Leeds School of Business</i> University of Colorado Boulder (USA)
2019-2022	Associate Professor of Management (tenured), School of Information Systems & Management Faculty Director, Bishop Center for Ethical Leadership Academic Director, Bachelor of Science in Management <i>Muma College of Business</i> Affiliate Faculty, Women's and Gender Studies <i>College of Arts and Sciences</i> University of South Florida (Tampa, Florida, USA)
2018-2019 2015-2018	Associate Professor of Management and Leadership (tenured) & Ph.D. Coordinator Assistant Professor, Management (tenure track) Bauer College of Business University of Houston (Texas, USA)
2012-2015	Assistant Professor of Leadership Studies and Management (tenure track) Jepson School of Leadership Studies & Robins School of Business University of Richmond (Virginia, USA)
EDUCATION	
	n Business Administration (Organizational Behavior) Business Administration (Organizational Behavior)

- John M. Olin Business School, Washington University in St. Louis (Missouri, USA)
- 2006 B.B.A. in Management Science School of Management, Fudan University (Shanghai, China)
- 2004 Non-degree exchange in Business Administration (Decision Sciences) NUS Business School, National University of Singapore

RESEARCH INTERESTS

Google Scholar h-index: 26, i10-index: 44 (January 13, 2024)

Worldwide top 2 percentile scientist (based on single years) by Elsevier BV and Stanford University

- 1. Trust in intra- and inter-cultural contexts of negotiations, leadership, teams, entrepreneurship, etc.
- 2. Positive psychology in organizations (humor, gratitude, passion, authenticity, need satisfaction, etc.)
- 3. Behavioral ethics (diversity/equity/inclusion, prosocial/antisocial behaviors, and moral emotions)

UTD24 JOURNAL PUBLICATIONS

- 1. (*equal authorship) **Kong, D.T.***, Park, S.*, & Peng, J. (2023). Leader competence and warmth as critical contingencies for employee appraisals of and role (dis)engagement reactions to perceived payfor-performance. *Academy of Management Journal*, *66*, 402-431.
- Cooper, C. D., Kong, D. T., & Crossley, C. D. (2018). Leader humor as an interpersonal resource: Integrating three theoretical perspectives. *Academy of Management Journal*, 61, 769-796. #3 most read article in the *Academy of Management Journal* for 2018
- Kong, D. T., Dirks, K. T., & Ferrin, D. L. (2014). Interpersonal trust within negotiations: Metaanalytic evidence, critical contingencies, and directions for future research. *Academy of Management Journal*, 57, 1235-1255. (lead article)

FT50 JOURNAL PUBLICATIONS

- 1. Clayton, R., Artis, A., & Kong, D. T. (2023). Empower your team, empower yourself. *MIT Sloan Management Review*, 64, 1-4.
- 2. (*equal authorship) Joo, M.-K., Lee, J.-Y.*, **Kong, D. T.***, & Jolly, P. M. (2023). Gender diversity advantage at middle management: Implications for high performance work system improvement and organizational performance. *Human Resource Management*, *62*, 765-785.
- (*equal authorship) Wesley, C. L., II, Kong, D. T.*, Lubojacky, C. J.*, Saxton, M. K.*, & Saxton, T.* (2022). Will the startup succeed in your eyes? Venture evaluation of resource providers during entrepreneurs' informational signaling. *Journal of Business Venturing*, 37, 106229. (lead article)
- Li, A., Chiu, S., Kong, D. T., Cropanzano, R., & Ho, C. -W. (2021). How CEOs respond to mortality salience during the COVID-19 pandemic: Integrating terror management theory with regulatory focus theory. *Journal of Applied Psychology*, 107, 1188-1201.
- 5. (*equal authorship) **Kong, D. T.***, & Belkin, L. Y.* (2021). You don't care for me, so what's the point for me to care for your business? Negative implications of felt neglect by the employer for employee work meaning and citizenship behaviors amid the COVID-19 pandemic. *Journal of Business Ethics*, *18*, 645-660.
- 6. Kong, D. T., Ho, V. T., & Garg, S. (2020). Employee and coworker idiosyncratic deals: Implications for emotional exhaustion and deviant behaviors. *Journal of Business Ethics*, 164, 593-609.
- 7. Tuncel, E., **Kong, D. T.**, McLean Parks, J., & Van Kleef, G. (2020). Face threat sensitivity in distributive negotiations: Effects on negotiator self-esteem and demands. *Organizational Behavior and Human Decision Processes*, *161*, 255-273.
- Campagna, R. T., Mislin, A. A., Kong, D. T., & Bottom, W. P. (2016). Strategic consequences of emotional misrepresentation in negotiation: The blowback effect. *Journal of Applied Psychology*, 101, 605-624. (lead article)
- 9. Barnes, C., Guarana, C., Nauman, S., & Kong, D. T. (2016). Too tired to inspire or be inspired: Sleep deprivation and charismatic leadership. *Journal of Applied Psychology*, *101*, 1191-1199.

 (*equal authorship) Ho, V. T.*, & Kong, D. T.* (2015). Exploring the signaling function of idiosyncratic deals and their interaction. Organizational Behavior and Human Decision Processes, 131, 149-161.

SELECT PSYCHOLOGY JOURNAL PUBLICATIONS

- 1. Kong, D. T. (2023). Humor research in management: Humor as Social Information (HASI). *Current Opinion in Psychology*, *54*, 101692.
- (*equal authorship) Locklear, L. R.*, Sheridan, S.*, & Kong, D. T. (2023). Appreciating social science research on gratitude: An integrative review for organizational scholarship on gratitude in the workplace. *Journal of Organizational Behavior* (Annual Review and Conceptual Development Issue), 44, 225-260.
- (*equal authorship) Astakhova, M. N.*, Cardon, M. S.*, Ho, V. T.*, & Kong, D. T.* (2022). Passion for work passion research: Taming breadth and promoting depth. *Journal of Organizational Behavior* (special issue on work passion), 43, 1463-1474.
- Li, A., Kong, D. T., Lin, Q., & Fan, Y. (2022). Why do followers feel inauthentic and withdraw?: The joint effect of leader Machiavellianism and perceived collectivistic work climate. *Journal of Personality*, 90, 490-508.
- 5. Jolly, P., Kong, D. T., & Kim, K. Y. (2021). Social support at work: An integrative review. *Journal of Organizational Behavior* (Annual Review and Conceptual Development Issue), *42*, 229-251.
- 6. (*equal authorship) Cao, J.*, **Kong, D. T.***, & Galinsky, A. D. (2020). Breaking bread produces bigger pies: An empirical extension of shared eating to negotiations and a commentary on Woolley and Fishbach (2019). *Psychological Science*, *31*, 1340-1345.
- 7. Kong, D. T., Cooper, C. D., & Sosik, J. (2019). The state of research on leader humor. *Organizational Psychology Review*, *9*, 3-40. (lead article)
- 8. Kong, D. T., & Belkin, L. Y. (2019). Being grateful and biased: Felt gratitude as a cause of escalation bias in relational dilemmas. *Journal of Experimental Social Psychology*, *83*, 88-101.
- (*equal authorship) Belkin, L. Y.*, & Kong, D. T.* (2018). Implications of advice rejection in repeated exchanges: Advisor responses and advisee gratitude expression as a buffer. *Journal of Experimental Social Psychology*, 78, 181-194.
- 10. Kong, D. T. (2016). Ethnic minorities' paranoia and self-preservative work behaviors in response to perceived ethnic discrimination, with collective self-esteem as a buffer. *Journal of Occupational Health Psychology*, *21*, 334-351.

OTHER JOURNAL PUBLICATIONS

- 1. Chiu, S., Hoskisson, R. E., **Kong, D. T.**, Li, A., & Shao, P. (2023). Predicting primary and secondary stakeholder engagement: A CEO motivation-means contingency model. *Journal of Business Research*, *160*, 113760.
- Samaniego, C., Lindner, P., Kazmi, M. A., Dirr, B. A., Kong, D. T., Jeff-Eke, E. & Spitzmueller, C. (2023). Higher research productivity = more pay? Gender pay-for-productivity inequity across disciplines. *Scientometrics*, *128*, 1395-1407.

- 3. (*equal authorship) Kong, D. T.*, Chiu, S. S.*, & Christopoulos, G. I. (2023). The face of morality: Powerful chief executive officers' (CEOs') facial characteristics and moral foundations. *Evolutionary Behavioral Sciences*.
- 4. (*equal authorship) Belkin, L.*, & Kong, D. T.* (2022). Beliefs in government benevolence can promote individuals' compliance with government-issued guidelines: The role of positive affect and general construal level. *Journal of Applied Social Psychology*, *52*, 85-94.
- 5. Kong, D. T., & Yao, J. (2021). Words beyond the partial deed: Prosocial framing of a partial-trust act promotes reciprocation between strangers. *Social Psychology Quarterly*, *84*, 267-280.
- 6. (*equal authorship) Belkin, L.*, & Kong, D. T.* (2021). Supervisor companionate love expression and elicited subordinate gratitude as moral-emotional facilitators of voice amid COVID-19. *Journal of Positive Psychology*, *17*, 832-846.
- 7. Vera, D., Samba, C., Kong, D. T., & Maldonado, T. (2021). Resilience as thriving: The role of positive leadership practices. *Organizational Dynamics*, *50*, 100784.
- 8. Kong, D. T., & Belkin, L. Y. (2019). Because I want to share, not because I should: Prosocial implications of gratitude expression in repeated zero-sum resource allocation exchanges. *Motivation and Emotion*, *43*, 824-843.
- Kong, D. T., & Jolly, P. M. (2019). Lay beliefs about attention to and awareness of the present: Implicit mindfulness theory (IMT) and its workplace implications. *Journal of Business and Psychology*, 34, 685-707. (Recipient of the *Journal of Business and Psychology* Editor Commendation Award 2018)
- 10. Kong, D. T., & Jolly, P. M. (2019). A stress model of psychological contract violation among ethnic minority employees. *Cultural Diversity and Ethnic Minority Psychology*, *25*, 424-438.
- 11. Kong, D. T., & Yao, J. (2019). Advancing the scientific understanding of trust and culture in negotiations. *Negotiation and Conflict Management Research*, 12, 117-130. (invited paper)
- Kong, D. T., & Ho, V. T. (2018). The performance implication of obsessive work passion: Unpacking the moderating and mediating mechanisms from a conservation of resources perspective. *European Journal of Work and Organizational Psychology*, 27, 269-279.
- Ho, V. T., Kong, D. T., Lee, C. H., Dubreuil, P., & Forest, J. (2018). Promoting harmonious work passion among unmotivated employees: A two-nation investigation of the compensatory function of cooperative psychological climate. *Journal of Vocational Behavior*, 106, 112-125.
- 14. Kong, D. T., & Gelb, B. (2018). Curbing, not rewarding, jerk behaviors on the job. Rutgers Business Review, 3, 40-52.
- 15. **Kong, D. T.**, & Barsness, Z. I. (2018). Perceived managerial (remote leader) trustworthiness as a moderator for the relationship between overall fairness and perceived supervisory (direct leader) trustworthiness. *Current Psychology*, *37*, 280-294.
- 16. Kong, D. T. (2018). Trust toward a group of strangers as a function of stereotype-based social identification. *Personality and Individual Differences*, *120*, 265-270.

- 17. Kong, D. T., Lount, R. B., Jr., Olekalns, M., & Ferrin, D. L. (2017). Advancing the scientific understanding of trust in the contexts of negotiations and repeated bargaining: Introduction to the special issue. *Journal of Trust Research*, *7*, 15-21.
- Lu, S. C., Kong, D. T., Ferrin, D. L., & Dirks, K. T. (2017). What are the determinants of interpersonal trust in dyadic negotiations? Meta-analytic evidence and implications for future research. *Journal of Trust Research*, 7, 22-50. (lead article)
- 19. Kong, D. T. (2017). Sojourners' ineffective sociocultural adaptation: Paranoia as a joint function of distrust toward host nationals and neuroticism. *Current Psychology*, *36*, 540-548.
- 20. Kong, D. T. (2016). Exploring democracy and ethnic diversity as sociopolitical moderators for the relationship between age and generalized trust. *Personality and Individual Differences*, *96*, 28-30.
- 21. Kong, D. T. (2016). A gene-dependent climatoeconomic model of generalized trust. *Journal of World Business*, 51, 226-236.
- 22. Kong, D. T. (2016). The pathway to unethical pro-organizational behavior: Organizational identification as a joint function of work passion and trait mindfulness. *Personality and Individual Differences*, 93, 86-91.
- 23. Kong, D. T. (2016). Ostracism perception as a multiplicative function of trait self-esteem, mindfulness, and facial emotion recognition ability. *Personality and Individual Differences*, 93, 68-73.
- Kong, D. T., Bottom, W. P., & Konczak, L. J. (2016). Negotiators' emotion perception and valueclaiming under different incentives. *International Journal of Conflict Management*, 27, 146-171. (lead article) (Selected by the journal's editorial team as a Highly Commended paper in the 2017 Emerald Literati Network Awards for Excellence)
- 25. (*equal authorship) **Kong, D. T.***, & Ho, V. T.* (2016). A self-determination perspective of strengths use at work: Examining its determinant and performance implications. *Journal of Positive Psychology*, *11*, 15-25.
- 26. Kong, D. T., & Volkema, R. (2016). Cultural endorsement of broad leadership prototypes and wealth as predictors of corruption. *Social Indicators Research*, *127*, 139-152.
- 27. Kong, D. T. (2015). The role of mindfulness and neuroticism in predicting acculturative anxiety forecasting error. *Mindfulness*, *6*, 1387-1400.
- Kong, D. T. (2015). A gene-environment interaction model of social trust: The 5-HTTLPR S-allele prevalence as a moderator for the democracy-trust linkage. *Personality and Individual Differences*, 87, 278-281.
- Kong, D. T. (2015). Narcissists' negative perception of their counterpart's competence and benevolence and their own reduced trust in a negotiation context. *Personality and Individual Differences*, 74, 196-201. doi: 10.1016/j.paid.2014.10.015
- 30. Kong, D. T., Konczak, L., & Bottom, W. P. (2015). Team performance as a joint function of team member satisfaction and agreeableness. *Small Group Research*, *46*, 160-178.

- Kong, D. T. (2014). Perceived competence and benevolence of political institutions as culturally universal facilitators of political trust: Evidence from Arab countries. *Cross-Cultural Research*, 48, 385-399.
- 32. Kong, D. T. (2014). Mayer-Salovey-Caruso Emotional Intelligence Test (MSCEIT/MEIS) and overall, verbal, and nonverbal intelligence: Meta-analytic evidence and critical contingencies. *Personality and Individual Differences*, *66*, 171-175.
- 33. Kong, D. T. (2014). An economic-genetic theory of corporate corruption across cultures: An interactive effect of wealth and 5HTTLPR-SS/SL frequency on corporate corruption mediated by cultural endorsement of self-protective leadership. *Personality and Individual Differences, 63*, 106-111.
- 34. Kong, D. T. (2013). Leader election outcomes as contextual moderators explaining the different frequencies of action-oriented terms and negation terms used in inaugural speeches of effective versus ineffective leaders and charismatic versus non-charismatic leaders: Evidence from 30 U.S. presidents. *Personality and Individual Differences*, 55, 760-765.
- 35. Kong, D. T. (2013). Examining a climatoeconomic contextualization of generalized social trust mediated by uncertainty avoidance. *Journal of Cross-Cultural Psychology*, 44, 574-588.
- Kong, D. T. (2013). Intercultural experience as an impediment of trust: Examining the impact of intercultural experience and social trust culture on institutional trust in government. *Social Indicators Research*, 113, 847-858.
- Bottom, W. P., & Kong, D. T. (2012). "The casual cruelty of our prejudices": On Walter Lippmann's theory of stereotype and its "obliteration" in psychology and social science. *Journal of the History of the Behavioral Sciences*, 48, 363-394.
- 38. **Kong, D. T.**, Tuncel, E., & McLean Parks, J. (2011). Anticipating happiness in a future negotiation: Anticipated happiness, propensity to initiate a negotiation, and individual outcomes. *Negotiation and Conflict Management Research*, *4*, 219-247.
- Bottom, W. P., & Kong, D. T. (2010). Normative models for strategic decision making in industrialorganizational psychology and organizational behavior. *Industrial and Organizational Psychology*, *3*, 417-420.

EDITED BOOK

Kong, D. T., & Forsyth, D. R. (Eds.) (2016). Leading through Conflict: Into the Fray. New York, NY: Palgrave/McMillan.

"This perfectly-timed collection covers the field of conflict from the personal to the social, and does so with impressive breadth and originality. Kong and Forsyth have assembled a first-rate collection of expert contributors whose cutting-edge ideas advance our understanding of the origins of conflicts as well as novel approaches to their constructive resolution. An unusual strength of the book is its powerful and deft blend of multi-disciplinary perspectives coupled with multiple methodologies. Academic conflict theorists will draw both insight and inspiration from this marvelous collection, and conflict resolution practitioners will want it on their shelf as an invaluable resource."

Dr. Roderick M. Kramer William R. Kimball Professor of Organizational Behavior Stanford University "Established and emerging scholars deepen our insight into the causes and consequences of conflict. They open new areas of exploration by integrating knowledge from fields as diverse as morality, emotions and social networks with conflict theory. They further our understanding of conflict through case and field studies, and by applying new theoretical perspectives. And they move us forward by drawing on our growing understanding of forgiveness and reconciliation. In short, these authors bring new energy to the analysis of conflict."

Dr. Mara Olekalns Professor of Management (Negotiation), Melbourne Business School (Former) Conflict Management Division Chair, Academy of Management

"Much has been written about conflict. However, it is equally true that much remains to be learnt about this hugely important topic. Kong and Forsyth bring together an impressive group of scholars that share with us latest research and theorizing on the nature, consequences, and resolution of conflict. The chapters do a wonderful job in examining conflict from multiple levels and perspectives, a true reflection of the inherently interdisciplinary nature of the study of conflict. This volume is sure to engage and lead to novel insights for both researchers and practitioners."

Dr. Jochen Reb Associate Professor of Organizational Behavior and Human Resources Co-Editor of "Mindfulness in Organizations: Foundations, Research, and Applications" Lee Kong Chian School of Business, Singapore Management University

BOOK CHAPTERS

- 1. Van de Vliert, E., & Kong, D. T. (2019). Cold, heat, wealth, and culture. In D. Matsumoto, & H. C. Hwang (Eds.), *The handbook of culture and psychology* (2nd ed.). New York, NY: Oxford University Press.
- Kong, D. T., & Drew, S. (2016). Meta-analyzing the differential effects of emotions on disengagement from unethical behavior: An asymmetric self-regulation model. In D. T. Kong & D. R. Forsyth (Eds.), *Leading through conflict: Into the fray* (Chapter 2). New York, NY: Palgrave/McMillan.
- 3. **Kong, D. T.** (2015). Mindfulness in interpersonal negotiations: Delineating the concept of mindfulness and proposing a mindful, relational self-regulation (MRSR) model. In J. Reb & P. W. Atkins (Eds.), *Mindfulness in organizations* (Chapter 12). Cambridge, UK: Cambridge University Press.
- Bottom, W. P., Kong, D. T., & Mislin, A. (2014). Judgment bias and decision making in negotiation. In M. Benoliel (Ed.), *Negotiation excellence: Successful deal making* (2nd ed.) (Chapter 11). Hackensack, NJ: World Scientific Publishing.
- Ferrin, D. L., Kong, D. T., & Dirks, K. T. (2014). Trust building, diagnosis, and repair in the context of negotiation. In M. Benoliel (Ed.), *Negotiation excellence: Successful deal making* (2nd ed.) (Chapter 6). Hackensack, NJ: World Scientific Publishing.
- Kong, D. T. (2013). Followers' judgment of leader integrity as situated social cognition. In J. B. Ciulla, M. Uhl-Bien, & P. Werhane (Eds.), *Volume III. Leadership ethics: Contexts and narratives* (Chapter 58). New York: Sage.
- Bottom, W. P., Kong, D. T., & Mislin, A. (2011). Judgment bias and decision making in negotiation. In M. Benoliel (Ed.), *Negotiation excellence: Successful deal making* (pp.211-228). Hackensack, NJ: World Scientific Publishing.

 Ferrin, D. L., Kong, D. T., & Dirks, K. T. (2011). Trust building, diagnosis, and repair in the context of negotiation. In M. Benoliel (Ed.), *Negotiation excellence: Successful deal making* (pp.123-138). Hackensack, NJ: World Scientific Publishing.

NON-ACADEMIC PUBLICATIONS

- 1. Kong, D. (2005). By the numbers (what's your EQ?). Fortune (International), 152(12), 12.
- Mero, J., Bennett, P., Demos, T., Elliott, J., Ellis, E., Fung, A., Guyon, J., Kano, C., Kong, D., Schwartz, N., & Zhang, D. (2005). On top of the world (50 most powerful women). *Fortune* (International), 152(9), 66-75.
- 3. Kong, D. (2005). By the numbers (best cities in China). Fortune (International), 152(7), 18.

SELECTED REFEREED CONFERENCE PAPERS

- 1. Thoroughgood, C., Sawyer, K., **Kong, D. T.**, & Webster, J. (2023). *White employees' responses to oppositional courage for promoting racial/ethnic equity.* Presented at the Diversity in Management and Organizations Conference (virtual), USA, September.
- 2. Kong, D. T., Kim, J., Chen, L., & Qu, Y. (2023). *Relational and work implications of being envied*. Presented at the annual meeting of the Academy of Management (AOM), Boston, MA, August.
- 3. Kong, D. T., Cooper, C., Crossley, C. D., Peng, J., & Lassu, R. A. (2023). *Work-home implications of felt trust*. Presented at the annual meeting of the Academy of Management (AOM), Boston, MA, August.
- 4. Rees, L., Kong, D. T., & Belkin, L. (2023). *Building swift trust via emotional small talk prior to a virtual exchange*. Presented at the annual meeting of the Academy of Management (AOM), Boston, MA, August.
- 5. Tuncel, E., **Kong, D. T.**, & van Kleef, G. (2023). *Relational costs of unexpected cooperation in distributive negotiation*. Presented at the annual meeting of the International Association for Conflict Management (IACM), Thessaloniki, Greece, July.
- 6. Rees, L., **Kong, D. T.**, & Belkin, L. (2023). *Effects of emotional small talk before a virtual exchange on building swift trust*. Presented at the annual meeting of the International Association for Conflict Management (IACM), Thessaloniki, Greece, July.
- 7. Kong, D. T., Yin, D., & Jiang, L. (2023). *Is moral outrage always contagious on social media?* Presented at the annual meeting of the European Group for Organizational Studies (EGOS), Cagliari, Italy, July.
- Xu, Z., Yin, D., & Kong, D. T. (2022). The journey to self: An intra-personal perspective of emotion regulation on social networking sites. Presented at the annual meeting of the International Conference on Information Systems (ICIS), Copenhagen, Denmark, December 13.
- Kong, D. T., Kriz, T., Jolly, P. M., Korsgaard, M. A., & Bliese, P. (2022). A trust trajectory model of affective job insecurity and voice amid organizational downsizing. Presented at the annual meeting of the Academy of Management, Seattle, WA, August.

- 10. (*equal authorship) Kong, D. T.*, Sheridan, S.*, Belkin, L., Ambrose, M. L., & Becker, W. J. (2022). *The impact of supervisor gratitude expressions on subordinate feelings of appreciation and voice.* Presented at the annual meeting of the Academy of Management, Seattle, WA, August.
- 11. Thoroughgood, C. N., **Kong, D. T.**, Sawyer, K., Webster, J. R., & Watson, P. (2022). *Majority group observers' reactions to acts of oppositional courage for social equity.* Presented at the annual meeting of the Academy of Management, Seattle, WA, August.
- 12. (*equal authorship) Kong, D. T.*, & Belkin, L. Y.* (2021). *Gratitude expression as a driver of unethical behavior in triadic social exchanges.* Presented at the annual meeting of the Academy of Management, virtual, August.
- 13. (*equal authorship) Belkin, L. Y., & Kong, D. T.* (2021). Supervisors' companionate love expressions: Implications for subordinates' felt gratitude and voice during early stages of the COVID-19 pandemic. Presented at the annual meeting of the Academy of Management, virtual, August.
- 14. Cooper, C. D., Sheridan, S. B., & Kong, D. T. (2021). Bad measurement is no joke: Developing and validating a measure of leader humor types in the workplace. Presented at the annual meeting of the Academy of Management, virtual, August.
- 15. Belkin, L. Y., & Kong, D. T. (2020). *Felt obligation as a driver of immoral decisions in triadic social exchanges.* Accepted at the annual meeting of the Academy of Management, virtual, August.
- Kong, D. T., & Belkin, L. Y. (2019). When concerns for you and for me are in conflict: Felt gratitude and escalation bias in relational dilemmas. Presented at the annual meeting of the International Association for Conflict Management, Dublin, Ireland, July.
- 17. Kong, D. T., & Belkin, L. Y. (2019). *I will share with you because you are kind: How saying "thank you" pays off in repeated zero-sum resource allocation exchanges.* Presented at the annual meeting of the International Association for Conflict Management, Dublin, Ireland, July.
- Kong, D. T., Chiu, S.-C., Li, A., & Shao, P. (2019). Predicting corporate social performance from a CEO selfregulation perspective. Presented at the annual meeting of the Academy of Management, Boston, MA, August.
- 19. Tuncel, E., Kong, D. T., McLean Parks, J., & van Kleef, G. A. (2019). *Face threat sensitivity in distributive negotiations: Effects on negotiator self-esteem and demands.* Presented at the annual meeting of the European Academy of Management, Lisbon, Portugal, June.
- Belkin, L. Y., Kong, D. T. (2019). Mitigating immoral pro-other consequences of felt obligation in repeated interpersonal exchanges. Presented at the 2019 Positive Organizational Scholarship (POS) Research Conference, Ann Arbor, MI, June.
- Kong, D. T., & Ng, M. R. Y. (2018). Advertising organizational culture as a selling tactic for for-profit organizations. Presented at the annual meeting of the Association for Consumer Research, Dallas, TX, October.
- 22. Ng, M. R. Y., **Kong, D. T.**, & Patrick, V. M. (2018). *Thank you = trust me: When gratitude expressions help promote new products*. Presented at the annual meeting of the Association for Consumer Research, Dallas, TX, October.

- 23. Kong, D. T., Park, S., & Kim, M. (2018). Pay for (individual) performance as a signal: A meta-analytic investigation. Presented at the annual meeting of the Academy of Management, Chicago, IL, August.
- 24. **Kong, D. T.**, & Van de Vliert, E. (2018). *Climato-economic ecology of entrepreneurship*. Presented at the 24th Congress of the International Association for Cross-Cultural Psychology, University of Guelph, Canada, July.
- 25. Kong, D. T., Chu, C., Mondejar, R., & Allen, D. (2018). *A social exchange view on individual creativity: Team-member exchange, psychological safety, and cognitive mistrust in supervisor as predictors.* Presented at the biennial meeting of the International Association for Chinese Management Research, Wuhan, China, June.
- 26. Kong, D. T. (2018). A stress model of leadership in a diverse team. Presented at the international conference sponsored by the Journal of Management Studies & the Society for Advancement of Management Studies "Diversity Perspective on Management: Towards More Complex Conceptualizations of Diversity in Management Studies", Babson College, MA, April.
- (*equal authorship) Joo, M. –K., Lee, J. –Y.*, Kong, D. T.*, & Jolly, P. (2017). Female middle management advantage in implementing strategic human resource practices. Presented at the College of Organization Science INFORMS annual meeting, Houston, TX, October.
- Kong, D. T., Cooper, C. D., & Sosik, J. J. (2017). Leader humor expression: A meta-analytic investigation of outcomes and processes. Presented at the annual meeting of the Academy of Management, Atlanta, GA, August.
- 29. Kong, D. T., & Belkin, L. Y. (2017). *Benevolence-related signal value and prosocial implications of expressed gratitude*. Presented at the annual meeting of the Academy of Management, Atlanta, GA, August.
- (*equal authorship) Joo, M.-K., Lee, J.-Y.*, Kong, D. T.*, & Jolly, P. (2017). Female middle management advantage for firm performance? A focus on the strategic HR practices. Presented at the annual meeting of the Academy of Management, Atlanta, GA, August. (Academy of Management Proceedings)
- Samba, C., Vera, D., Kong, D. T., & Maldonado, T. (2017). Organizational resilience and positive leadership: An integrative framework. Presented at the annual meeting of the Academy of Management, Atlanta, GA, August. (Academy of Management Proceedings)
- 32. Kong, D. T., & Belkin, L. Y. (2017). *Economic and relational benefits of gratitude expression in resource distribution exchanges.* Presented at the annual meeting of the International Association for Conflict Management, Berlin, Germany, July.
- 33. Belkin, L. Y., & Kong, D. T. (2017). *The benevolence-related signal value of expressed gratitude in repeated advising exchanges.* Presented at the annual meeting of the International Association for Conflict Management, Berlin, Germany, July.
- 34. Kong, D. T., Chu, C., Mondejar, R., & Allen, D. (2017). Work engagement and LMX as determinants of promotive voice: A role theory perspective. Presented at the annual meeting of the Asia Academy of Management, Kitakyushu City, Fukuoka, Japan, June.
- 35. Kong, D. T., & Belkin, L. Y. (2017). *Gratitude is the best attitude: The benefits of expressing gratitude on prosocial behavior in resource distribution exchanges.* Presented at the 2017 Positive Organizational Scholarship (POS) Research Conference, University of Michigan, Ann Arbor, MI, May.

- 36. **Kong, D. T.**, & Williams, M. (2016). *A domain-specific trust propensity scale*. Presented at the 9th Workshop on Trust within and between Organizations (FINT), Dublin, Ireland, November.
- Kong, D. T., Chu, C., Mondejar, R., & Allen, D. (2016). Securing creativity: Psychological safety as a joint function of team-member exchange and cognitive mistrust in supervisor. Presented at the 9th Workshop on Trust within and between Organizations (FINT), Dublin, Ireland, November.
- Kong, D. T., & Jolly, P. (2016). U.S. ethnic minorities' sensemaking of psychological contract violation in the workplace. Presented at the annual meeting of the Academy of Management, Anaheim, CA, August. (Academy of Management Proceedings)
- Kong, D. T., Chu, C., Mondejar, R., & Allen, D. (2016). Creativity-aided promotive voice: Work engagement and leader-member exchange as joint determinants. Presented at the annual meeting of the Academy of Management, Anaheim, CA, August. (Academy of Management Proceedings)
- 40. Kong, D. T., Ho, V. T., & Garg, S. (2016). *I-deal implications for employee and coworker task performance*. Presented at the annual meeting of the Academy of Management, Anaheim, CA, August.
- 41. Kong, D. T., & Jolly, P. (2016). Understanding perceived ethnic discrimination from a sensemaking perspective. Presented at the annual meeting of the International Association for Conflict Management, New York, NY, June.
- 42. Kong, D. T., & Williams, M. (2016). *Developing a domain-specific trust propensity measure*. Presented at the annual meeting of the International Association for Conflict Management, New York, NY, June.
- 43. Ho, V. T., Kong, D. T., Lee, C. H., Debreuil, P., & Forest, J. (2016). Harmonious work passion as a function of motivation and psychological climate. Presented at the biennial meeting of the International Association for Chinese Management Research, Hangzhou, China, June.
- 44. Cooper, C. D., Kong, D. T., Taylor, S. G., & Crossley, C. D. (2016). *Trust, collective regulatory focus, and performance in ongoing tea*ms. Presented (poster) at the annual meeting of the Society for Industrial and Organizational Psychology, Anaheim, CA, April.
- Barnes, C. M., Guarana, C., Nauman, S., & Kong, D. T. (2016). Sleep deprivation and charismatic leadership. Presented at the annual meeting of the Society for Industrial and Organizational Psychology, Anaheim, CA, April.
- Kong, D. T.*, & Leslie, L. M.* (2015). *Team stereotypes: Outsiders' expectations as a driver of outcomes in diverse teams*. Presented at the annual meeting of the Academy of Management, Vancouver, Canada, August. (* equal authorship)
- 47. Barsness, Z. I., & Kong, D. T. (2015). *Negotiator reputations and negotiation processes and outcomes*. Presented at the annual meeting of the Academy of Management, Vancouver, Canada, August.
- 48. Cooper, C. D., & Kong, D. T. (2015). *Developing and validating a new scale of ingratiation*. Presented at the annual meeting of the Academy of Management, Vancouver, Canada, August. (Academy of Management Proceedings)
- 49. Kong, D. T. (2014). *Theory of mind and benevolent-paternalistic leadership in social exchange*. Presented at the annual meeting of the International Leadership Association, San Diego, CA, October-November.

- 50. Kong, D. T., Ho, V. T., & Lee, C. H. (2014). *Strengths use, controlling supervision, and job outcomes across cultures.* Presented at the annual meeting of the International Leadership Association, San Diego, CA, October-November.
- Kong, D. T., Lu, S., Ferrin, D. L., & Dirks, K. T. (2014). *The behavioral determinants of trust deterioration* in negotiations. Presented at the 8th EIASM/FINT Workshop on Trust Within and Between Organizations, Conventry, UK, November.
- 52. Kong, D. T., & Barsness, Z. I. (2014). *Distributive justice, system trust in pay-for-performance, and interpersonal trust in leaders.* Presented at the annual meeting of the Academy of Management, Philadelphia, PA, August.
- 53. Kong, D. T., & Barsness, Z. I. (2014). *Distributive justice, system trust in pay-for-performance, and trust in leaders.* Presented at the annual meeting of the International Society of Justice Research, New York, NY, June.
- 54. Cooper, C. D., & Kong, D. T. (2014). *A field study of leader humor and leader-member exchange quality.* Presented (poster) at the annual meeting of the Society of Industrial and Organizational Psychology, Honolulu, HI, May.
- 55. Kong, D. T., & Fulmer, A. (2013). *Disgust can motivate misrepresentation and perceptions of the counterpart's untrustworthiness in a negotiation setting*. Presented at the 7th FINT Workshop on Trust within and between Organizations, Singapore, November.
- 56. Kong, D. T. (2013). *Psychological biases in ethical judgment*. Presented at the annual meeting of the International Leadership Association, Montreal, Canada, October-November.
- 57. Kong, D. T., Ferrin, D. L., Dirks, K. T., & Lu, S. (2013). *Disentangling actor and partner effects to better understand the role of trust perceptions in interpersonal negotiations*. Presented at the annual meeting of the Academy of Management, Orlando, FL, August.
- 58. **Kong, D. T.** (2012). *Examining the impact of anxiety on contingent contracting and bargaining in negotiations.* Presented at the annual meeting of the Academy of Management, Boston, MA, August.
- 59. Kong, D. T., Dirks, K. T., & Ferrin, D. L. (2012). *Interpersonal trust in dyadic negotiations: Meta-analytical evidence and critical contingencies*. Presented at the annual meeting of the Academy of Management, Boston, MA, August.
- 60. Tuncel, E., **Kong, D. T.**, McLean Parks, J., & van Kleef, G. A. (2012). *Face threat sensitivity in negotiation: Effects on psychological and objective outcomes.* Presented at the annual meeting of the Academy of Management, Boston, MA, August. (first and second authors contributed equally)
- 61. Kong, D. T., Ferrin, D. L., & Dirks, K. T. (2012). *Surprising insights about trust perceptions in negotiation: Disentangling actor and partner effects.* Presented at the 6th Workshop on Trust within and between Organizations. Milan, Italy, June.
- 62. Kong, D. T., Konczak, L., & Bottom, W. P. (2012). *The Big Five and teamwork: Predicting executive development team effectiveness.* Presented at the annual meeting of the Society for Industrial and Organizational Psychology, San Diego, CA, April.
- 63. **Kong, D. T.** (2011). *Seeing the forest for the trees:* Reviewing rational and behavioral theories of negotiation. Presented at the annual meeting of the Academy of Management, San Antonio, TX, August.

- 64. **Kong, D. T.**, Bottom, W. P., & Konczak, L. (2011). *Re-examining the role of emotional intelligence in negotiations*. Presented at the annual meeting of the International Association for Conflict Management, Istanbul, Turkey, July.
- 65. Campagna, R., Kong, D. T., Mislin, A., & Bottom, W. P. (2011). Of Machiavelli and mad men: The effects of strategic emotion on trust and negotiation outcomes. Presented at the symposium "Trust in Bargaining" (organizer: Dejun Tony Kong) at the annual meeting of the Academy of Management, San Antonio, TX, August.
- 66. Kong, D. T. (2010). Emotion as individual and social information: Anxiety, joy and financial impulsivity. Presented (poster) at the annual meeting of the Society for Judgment and Decision Making, St. Louis, MO, November.
- 67. **Kong, D. T.**, & Bottom, W. P. (2010). *Emotional intelligence, negotiation outcome, and negotiation behavior*. Presented at the annual meeting of the Academy of Management, Montreal, Canada, August.
- 68. **Kong, D. T.**, Tuncel, E., & McLean Parks, J. (2010). *Positive face threat sensitivity and conflict aversion in negotiation*. Presented at the annual meeting of the Academy of Management, Montreal, Canada, August.
- 69. **Kong, D. T.**, Tuncel, E., & McLean Parks, J. (2010). *Anticipated happiness and negotiation decisions*. Presented at the annual meeting of the International Association for Conflict Management, Boston, MA, June.
- Campagna, R., Bottom, W. P., Kong, D. T., & Mislin, A. (2010). Flying bagels and stomped tongues: The impact of strategic expressions of anger on trust and post settlement behavior. Presented at the annual meeting of the International Association for Conflict Management, Boston, MA, June.
- 71. Kong, D. T., Tuncel, E., & McLean Parks, J. (2009). *Developing face threat sensitivity measures and using them in the negotiation*. Presented at the annual meeting of the Academy of Management, Chicago, IL, August.
- 72. Kong, D. (2008). *Psychological contract misalignment in market, bureaucratic, clan, and missionary organizations*. Presented at the annual meeting of the Academy of Management, Anaheim, CA, August.
- 73. Kong, D. (2008). Examining the longitudinal relationship between organizational prestige and corporate financial performance using structural equation modeling. Presented at the 103rd annual meeting of the American Sociological Association, Boston, MA, August.
- 74. Bottom, W. P., **Kong, D.**, & Zhang, Z. (2007). *The palimpsestic syndrome in management research: Stereotypes and the obliteration process.* Presented at the annual meeting of the Academy of Management, Philadelphia, PA, August.

AWARDS, GRANTS, AND HONORS

Fellowships	Daniels Fund Ethics Initiative Collegiate Program Faculty Fellow (2023) (CU
	Boulder Leeds School of Business)
	CU Boulder Faculty Leadership Institute Fellow (2023)
	CU Boulder Research & Innovation Office Faculty Fellow (2023)
	University of South Florida Muma Fellow (elected on February 17, 2022)
	University of Louisville Rechter Fellow for Leadership 2021 & 2023

	Rutgers Research Fellow 2020-2021 Virginia Foundation for Independent Colleges Mednick Memorial Fellowship 2013 University of Richmond Faculty Seminar Series 2013 to Jordan, Israel, Serbia, and Kosovo Singapore Management University Lim Kim San Fellowship 2011 Olin Business School Doctoral Fellowships U.S. Foreign Policy Colloquium Fellowship 2007
Scholarships	Fudan University Merit Scholarships 2002-2006 The Dow Chemical Company Merit Scholarship 2005
Grants	 University of Colorado Boulder Center for Leadership Seed Grant 2023-24 (Pl) Sunshine ERC Pilot Project Award 2021(Co-PI, with Sharon Sheridan and Lauren Locklear) Negotiation and Team Resources (NTR) Research Grant 2021 (Co-PI, with Laura Rees and Liuba Belkin) Society for the Advancement of Management Studies event funding 2021 University of Houston's Bauer College of Business Behavioral Research Assistance Grant 2018 University of Houston Division of Research Small Research Grant 2017-2018 University of Houston Division of Research Small Research Grant 2017-2018 University of Houston Global Faculty Development Fund 2015-2019 Society for the Psychological Study of Social Issues Grant-in-Aid Fall 2014 (for use in 2015-2017, with Lisa M. Leslie at New York University) University of Richmond Common Ground's Inclusive Community Fund Spring 2014 University of Richmond Office of International Education Special Grant for Research 2014 Jepson School of Leadership Studies Faculty Summer Research Grant 2012-2015 Journal of Management Studies Workshop Student Travel Grant (St. Anne's College, University of Oxford) Washington University Center for Research in Economics and Strategy Conference Grants Washington University Center for Research in Economics and Strategy Research Grant ("The Development of Face Threat Sensitivity Measures")
Awards/Honors	 Outstanding ERB Reviewer Award 2023 – Organization Science 2023 Most Influential Article Award (for Publications in 2015-2018) (Academy of Management Conflict Management Division) Leeds Values Award – Faculty 2023 Best Conflict-in-Context Paper Award 2022 (Academy of Management Conflict Management Division) Worldwide top 2 percentile scientist (based on single years) ranked by Elsevier BV and Stanford University Most Influential Article Award (2013-2016) Runner-Up 2021 (Academy of Management Conflict Management Division) University of South Florida Women and Leadership Initiative (WALI) Research Award 2020 <i>Poetses Quants</i> 40 Best Business School Professors under the Age of 40 in the World (2019) The Leadership Quarterly 2019 Editorial Board Award for Timeliness and Productivity

Ascendant Scholar Award 2019 (named by the Western Academy of Management) Recipient of the Journal of Business and Psychology Editor Commendation Award 2018 Winner of the Samsung Economic Research Institute Best Paper Awards 2018 (Coauthor of "Workforce Gender Diversity, Human Resource Practices, and Organizational Outcomes") Winner of the Kenneth E. Clark Student Research Award 2018 sponsored by the Center for Creative Leadership and the International Leadership Association (Coauthor of "Strategic Leadership of Female Middle Managers: How Do Female Middle Managers Benefit the Bottom Line?") Bauer College of Business LeRoy and Lucille Melcher Faculty Excellence Award for Teaching in 2018 University of Houston Alternative Textbook Incentive Program Award 2018 Bauer College of Business LeRoy and Lucille Melcher Faculty Excellence Award for Research in 2017 University of Houston Assistant Professor Excellence Series 2017-2018 Highly Commended Paper in the 2017 Emerald Literati Network Awards for Excellence (Kong, Bottom, & Konczak, 2016) The Leadership Quarterly 2015 Editorial Board Award for Timeliness and Productivity "Most Publishable Paper" Award by the International Leadership Association Leadership Scholarship Member Interest Group (sponsored by Leadership and Sage Publications) 2014 (with Violet T. Ho & Chay Hoon Lee) Olin Business School Hubert C. Moog Scholar for Academic Excellence 2007-08 Midwest Sociological Society Graduate Student Paper 2nd Prize 2008 Olin Business School Nominations (1 student per school/department) for the Academy of Management Organizational Behavior Division and Managerial and Organizational Cognition Division Doctoral Consortia

PROFESSIONAL ACTIVITIES

Trustee	Member of St. Anthony's Hospital Board of Trustees 2022
Association Member	Academy of Management American Psychological Association Association for Psychological Science International Association for Chinese Management Research International Association for Conflict Management International Association for Cross-Cultural Psychology Society for Industrial and Organizational Psychology Western Academy of Management
Committee Member	Academy of Management Conflict Management Division's Best Conflict-in-Context Paper Award Committee 2023 Academy of Management Managerial and Organizational Cognition Division's executive committee 2022-present Academy of Management Conflict Management Division's Best Paper with New Directions Award Committee 2022 Academy of Management Organizational Behavior Division's Best Paper with International Implications Award Committee 2018-2019 Academy of Management Organizational Behavior Division's Making Connections Committee (2016-2022) International Association for Conflict Management Nominations Committee 2020- 2021

	International A Task Force (20	association for Conflict Management Diversity, Equity, and Inclusion 20-2022)
Committee Chair	and Outstandir	Association for Conflict Management Outstanding Book Award 2020 ng Dissertation Award 2021 <i>izational Behavior</i> Best Paper Award 2021
Rep-at-Large	International A	association for Conflict Management (2019-2021)
Ambassador-at-Large	Academy of M	anagement Diversity & Inclusion Theme Committee (2014-2015)
Ambassador-at-Large Academy of M Invited Conference/Seminar Speaker		Tyra Family Distinguished Conversation Series (November 2022) at the University of Louisville (KY) Society for Industrial and Organizational Psychology 2022 Doctoral Consortium Academy of Management 2022 OB Division Doctoral Consortium Academy of Management 2022 Conflict Management Division Junior Faculty Consortium Society of General Internal Medicine 2022 conference workshop Southern Management Association Early-Stage Doctoral Consortium 2021 First International Network on Trust Seminar Series 2021 (November 9) Northwestern University's Kellogg Conference on Culture and Negotiation 2018 Academy of Management Annual Meeting 2018 PDW Workshop "Conducting State of the Art Negotiation Research" Academy of Management Annual Meeting 2019 PDW "Trust between Individuals and Organizations" Academy of Management Annual Meeting 2019 Symposium "Trust and National Culture: Is There a Connection?" Western Academy of Management Annual Meeting 2019 Doctoral Consortium
Select Invited University	y Presentations	Brigham Young University Claremont Graduate University Clarkson University Durham University (United Kingdom) IUPUI – Kelly School of Business Northeastern University Syracuse University Temple University University at Buffalo - SUNY University of Illinois Urbana-Champaign University of Miami University of Nevada – Las Vegas University of Oregon University of Utah University of Virginia Wayne State University

Session Chair

Academy of Management Annual Meeting 2022 (Co-chair and Co-organizer)

"Toward a better workplace: Virtuous emotions, virtuous actions, and tensions in social relationships" (Lauren R. Locklear, Meghan Kane, & Mark G. Ehrhart; Dejun Tony Kong, Sharon Sheridan, Liuba Belkin, Maureen L. Ambrose, & William J. Becker; Christian N. Thoroughgood, Dejun Tony Kong, Katina Sawyer, Jennica R. Webster, & Paige Watson; Laura Rees & Allie Freshley; & Jamie Strassman, Kate Walsh, & Jean-Nicolas Reyt) – Finalist of AOM Managerial and Organizational Cognition Division Best Symposium Award 2022

Academy of Management Organizational Behavior Division "Inclusive Collaborations and Classrooms" (September 21, 2021)

Annual Organizational Behavior Research Incubators at Academy of Management Annual Meeting 2017-2019 (Co-chair and Co-organizer)

Academy of Management Annual Meeting 2021 (Co-chair and Co-organizer) "Crises, cultures, leadership, and interaction history: Contextual influences on unethical prosocial behaviors" (Mo Chen & Chao C. Chen; Matthew J. Lupoli, Matthew Mount, Alexander Newman, & Gary Schwarz; Shenjiang Mo & Yifan Song; Elizabeth Umphress, Carolyn Dang, & Kaitlyn Paskill; & Dejun Tony Kong & Liuba Belkin)

Academy of Management Annual Meeting 2019 (Co-chair and Co-organizer) "New discoveries on multilevel trust and trust dynamics" (Stephen Jones & Pri Shah; Choi, Resick, de Jong, Shin, & Hyatt; Williams, Ghorbani, & Kalnins; Larson & Raes; & Jeong, Lau, & Korsgaard)

Academy of Management Annual Meeting 2017 (Co-chair and Co-organizer) "Trust and distrust: New insights based on various approaches" (Dejun Tony Kong & Liuba Belkin; Dejun Tony Kong, Cecily Cooper, & John Sosik; Anne-Marie Nienaber, Rosalind Searle, & Antoinette Weibel; Michele Williams, Liuba Belkin, & Chao Chen; & Pri Shah, Stephen Jones, & Sandra Robison)

Academy of Management Annual Meeting 2016 (Chair) "Dynamics of voice in organizations" (Dejun Tony Kong, Chris W. L. Chu, Reuben Mondejar, & David B. Allen; Fei Kang, Ping Fu, & Qing Qu; Yunyue Yang, Jie Li, & Tomoki Sekiguchi; Shenjiang Mo & Junqi Shi)

International Association for Conflict Management 2016 (Chair) "Diversity"

(Nailah Ayub, Suzan AlQurashi, & Wafa Al-Yafi; Danielle Coon, Peter Coleman, Bridget Regan, Robert Anderson, Christine Chung, Regina Kim, Ljubica Chatman, & Molly Clark; Barry Goldman, Dylan Cooper, & Tamar Kugler; Dejun Tony Kong & Phillip Jolly)

International Association for Conflict Management 2016 (Co-chair and Coorganizer)

"Trust propensity: New theory, measure, and empirical evidence" (Jiyin Cao & Adam D. Galinsky; Dejun Tony Kong & Michele Williams; Liuba Belkin & Michele Williams; Jingjing Yao, Zhixue Zhang, Jeanne M. Brett, & J. Keith Murnighan)

Academy of Management Annual Meeting 2015 (Co-chair and Co-organizer)	
"Breaking bad: Relational recovery after expectancy violations"	
(Zoe Barsness & Dejun Tony Kong; Pila Vaisman Caspi, Mara Olekalns, Dan	
Druckman; Alexandra A. Mislin & Rachel Campagna; Medha Raj, Peter H. Kim, &	
Cheryl Wakslak)	

Academy of Management Annual Meeting 2014 (Chair in lieu of Barry Goldman) "Hard bargain: Resolving labor grievances" (Margaret A. Lucero & Robert E. Allen; Andrew Hosmanek & Sara L. Rynes; Mark S. Anner & Xiangmin Liu; Kirsten Thommes & Agnes Akkerman)

Academy of Management Annual Meeting 2014 (Co-chair and Co-organizer) "Surprising discoveries in organizational trust research" (Sanghee Park, Michele Williams, & Michael C. Sturman; C. Ashley Fulmer, Wei Lun Ng, & Dione Chen; Dejun Tony Kong & Zoe I. Barsness; Nicole Gillespie, Victoria Downs, & Jonathan Staggs)

Academy of Management Annual Meeting 2013 (Chair) "Individual processes in a team context" (Ju Li Ng & Oluremi B. Ayoko; Krishna Savani & Michael Morris; Tony Bongiorno & Heather Bar-Or-Cluley; Alvaro San Martin, Dimitri Vasiljevic, Roderick Swaab, & Marwan Sinaceur)

Academy of Management Annual Meeting 2012 (Co-chair and Co-organizer) "Trust across contexts: Examining unanswered questions and challenging conventional wisdom"

(Bart A. de Jong & Harmen Jansen; C. Ashley Fulmer, Beng Chong Lim, & Paul J. Hanges; Dejun Tony Kong, Kurt T. Dirks, & Donald L. Ferrin; Nicole GIllespie, Donald L. Ferrin, Graham Dietz, Shannon Merrington, & Zen W.C. Goh)

Academy of Management Annual Meeting 2011 (Chair and Organizer) "Trust in bargaining" (Rachel Campagna, Dejun Tony Kong, Alexandra Mislin, & William P. Bottom; Eileen Y. Chou, Nir Halevy, & J. Keith Murnighan; Mara Olekalns, Corinna H.Y. Tsao, Christopher Horan, & Philip L. Smith; C. Ashley Fulmer, Doa'a Barqawi, & Munqith Dagher)

Academy of Management Annual Meeting 2009 (Chair) "Examining trust as a critical predictor and outcome" (Li Huang & Keith Murnighan; Alice Stuhlmacher & Jean Poitras; Francesca Gino & Maurice Schweitzer; Jennifer Dunn)

Guest Co-Editor	Journal of Trust Research Special Issue (with Robert Lount, Jr. & Mara Olekalns)		
	(2016-2017)		
	Journal of Organizational Behavior Special Issue (with Marina Astakhova, Melissa		
	Cardon, & Violet Ho) (2020-2022)		

Associate Editor	Journal of Management (2023-present) Journal of Organizational Behavior (2019-present)
Editorial Board Member	Academy of Management Journal (2021-present)

	Academy of Management Review (2023-present) Group and Organization Management (2020-present) Human Relations (2020-present) Journal of Business and Psychology (2019-present) Journal of Management (2016-present) Journal of Management Inquiry (2020-present) Journal of Management Scientific Reports (2022-present) Journal of Organizational Behavior (2017-present) Journal of Organizational Behavior (2017-present) Leadership Quarterly (2015-present) Management and Organization Review (2021-present) Organizational Behavior and Human Decision Processes (2022-present) Organization Science (2022-present)
Ad Hoc Reviewer (Selec	ted List) Applied Psychology: An International Review Basic and Applied Social Psychology British Journal of Social Psychology Business Ethics Quarterly European Journal of Social Psychology Evolutionary Behavioral Sciences Group Decision and Negotiation Human Resource Management Journal of Applied Psychology Journal of Applied Social Psychology Journal of Business Ethics Journal of Business Research Journal of Gross-Cultural Psychology Journal of Experimental Social Psychology Journal of Cross-Cultural Psychology Journal of Management Studies Journal of Managerial Psychology Journal of Occupational and Organizational Psychology Journal of Occupational Health Psychology Journal of Personality and Social Psychology Journal of Personality and Social Psychology Management Science Mindfulness Negotiation and Conflict Management Research Organizational Psychology Review Organizational Science
Grant Reviewer	Hong Kong Research Grants Council (2017-present)
Newsletter Editor	International Association for Conflict Management SiGNAL (2021-present)
Book Proposal Reviewe	Palgrave Macmillan
Mentor/Advisor	Diverse Doctorates in Business (CU Boulder Leeds School of Business) (2024) Bauer College of Business MBA iCAM Faculty Advisor (2016-2018) Bauer College of Business MBA Independent Study Faculty Advisor (Fall 2017)

University of Richmond Coach for the International Leadership Association Undergraduate Student Case Competition 2014 University of Richmond Undergraduate Student Advisor and Honors Thesis Committee Member Academy of Management Adopt-a-Member Program 2011

Doctoral Dissertation Committee Member

Maria Ng (Department of Marketing and Entrepreneurship, Bauer College of Business, University of Houston)
Muma College of Business DBA students (Co-Chair or Committee Member)
Phillip M. Jolly (Department of Management, Bauer College of Business, University of Houston; First Job Placement: Pennsylvania State University, School of Hospitality Management)
Allison Tringale (Department of Psychology, University of Houston; First Job Placement: Loras College, Noonan School of Business)
Yue Qiu (Department of Accounting, University of Houston; First Job Place: Shanghai University of Finance and Economics)

COURSES TAUGHT

University of Colorado Boulder

- Diversity Management (session) (Center for Leadership's Executive Leadership program; face-to-face)
- Executive Leadership (EMBA; hybrid)
- Executive Leadership (MBA; face-to-face)
- Doctoral Seminar: Organization Theory (PhD; face-to-face)

Graduate School of Banking in Colorado

• Leading and Leveraging Diversity (diploma program; face-to-face)

University of South Florida

- Negotiating Agreement and Resolving Conflict (EMBA; face-to-face)
- Organizational Behavior and Leadership (MBA/MS; face-to-face and online)
- Organization Change/Development (MBA/MS; face-to-face)

University of Houston

- Seminar in Organizational Behavior and Management Theory (Ph.D.; face-to-face)
- International Business Residency (EMBA; hybrid)
- Managerial Decision Making (MBA; face-to-face and online)
- Organizational Behavior and Management (MBA; face-to-face)
- Independent Study (MBA; face-to-face)
- Negotiations and Conflict Management (undergraduate; face-to-face)
- Negotiation Skills for Manager (undergraduate; face-to-face and online)

University of Richmond

• Bargaining and Negotiations in Organizations (undergraduate; face-to-face)

- Conflict Resolution (undergraduate; face-to-face)
- Leadership and the Social Sciences (undergraduate; face-to-face)
- Theories and Models of Leadership (undergraduate; face-to-face)

Washington University in St. Louis

• Negotiations (undergraduate; face-to-face)

UNIVERSITY/COLLEGE SERVICES

University of Colorado Boulder		
2023-present	Search Committee Member for Assistant Professor of Information Analytics (Leeds	
	School of Business)	
2023-present	Undergraduate Curriculum and Policy Committee Chair (Leeds School of Business)	
2023-present	Business Leadership Certificate Program Director (Leeds School of Business)	
2023-present	University of Colorado Boulder Faculty Assembly At-Large Rep (elected) - Faculty	
	Affairs Committee and Diversity Committee	
2022-present	Teaching Excellence Committee Member (Leeds School of Business)	
2022-present	Faculty/Staff Dynamics Committee Member (Leeds School of Business)	
2022-present	DEI Faculty Panel for Graduate Programs (Leeds School of Business)	
2022-present	Organizer of research talks (OLIA Division, Leeds School of Business)	
2022-present	PEUC Committee Member (OLIA Division, Leeds School of Business)	
2022-2024	University of Colorado Boulder contact person for CARMA	
2022-2023	Undergraduate Curriculum Policy Committee Member (Leeds School of Business)	

University of South Florida

2022	Search Committee Member for Director of Bishop Center for Ethical Leadership
2021-2022	Search Committee Chair for Assistant Professor in Management
2021	Search Committee Member for Assistant Dean for Academic Inclusion in
	Undergraduate Studies
2021	Search Committee Member for Assistant Professor in Entrepreneurship
2021	Instructor, Diversity, Equity, and Inclusion in the Workplace Free Certificate
	Program (Muma College of Business)
2021	Course Designer, University-Wide Diversity, Equity, and Inclusion Pedagogy
	Module
2020	Search Committee Member for Visiting Instructor in Management
2020	Volunteer lecturer for free MS Management session
2020-2022	Task Force for Social Engagement, School of Information Systems and
	Management
2020-2022	Faculty Director, Bishop Center for Ethical Leadership (University of South
	Florida)
2020-2022	Academic Director, Bachelor of Science in Management (Muma College of
	Business)
2019-2022	Graduate Policy Committee (Muma College of Business)
2019-2022	Task Force, Executive Management (EMAN) Program Creation (Muma College of
	Business)
University of Houston	

University of Houston	
2018-2019	Bauer College of Business Ph.D. Coordinator in Management and Leadership
2018-2019	Bauer College of Business Ph.D. Student Recruitment, Mentoring and Placement
	Task Force
2017-2020	University Faculty Senate Research & Scholarship Committee

2017-2019	Bauer College of Business Ph.D. Curriculum Committee
2017	Bauer College of Business Department of Management MBA Learning Assessment
	Metric Task Force
2017-2018	Bauer College of Business Department of Management Leadership Task Force
2017-2018	Bauer College of Business Department of Management Strategic Focus Committee
2017	Bauer College of Business Department Representative for Bauer Honors Student
	Research Event
2016-2017	Cullen Performance Hall Advisory Committee (University-Level)
2016-2018	Bauer College of Business MBA iCAM Faculty Advisor
2016	Bauer College of Business Department of Management Journal List Task Force
2015-2019	Bauer College of Business Working Families Initiative Committee
University of Ricl	hmond
2014-2015	Jepson School of Leadership Studies Student Affairs Committee
2012-2015	QEP Faculty Advisory Committee (University-Level)
2013-2015	General Education Committee (University-Level)
2014	Brown Bag Panelist, University of Richmond Office of International Education
	Faculty Seminar (Feb. 21)
2013-2014	Co-Organizer of the Jepson Forum and Colloquium 2014, University of Richmond
2012-2014	Jepson School of Leadership Studies Assessment Committee
Washington Univ	rersity in St. Louis
2009-2010	Business School Group Discussion Leader, University-Wide Teaching Assistantship
	Orientation
2007-2010	Research Administrator of Olin Business School Research Pool

Student Representative of Business School, Graduate Student Senate

2007-2010 2006