Alex Rukhotskiy

Summary: Very enthusiastic and analytical individual with an excellent knowledge of all phases of the software development life cycle, database and data-warehouse design and development, data aggregation and analysis, human resources compensation management and administration, systems analysis, design and implementation. Possesses a superb understanding of human resource systems and processes, graduate and undergraduate teaching techniques, software development methodologies, relational databases and business intelligence. Exhibits effective customer handling, communication, presentation, team working and time management skills. Hard-working, honest, responsible and friendly.

Experience: *University of Colorado, Boulder – Leeds School of Business*   Boulder, CO
Senior Lecturer   08/22 to Present
Courses taught: BAIM 3120 – Intro to Python Programming, BAIM 4120/MKTG 3201 – Business Analytics
Prepared course content/lecture materials and facilitated class lectures, led discussion sessions and in class exercises, wrote and graded homework assignments and exams. Provided help and guidance to students, offered career/interviewing advice and received positive feedback and course evaluations.

University of Chicago – Computer Science Professional Program   Chicago, IL
Senior Lecturer   03/10 to 05/12
Courses taught: CSPP 53017 – Data Warehousing

Loyola University   Chicago, IL
Senior Lecturer   08/07 to 05/13
Courses taught: ISOM 247 - Computer Concepts and Applications, ISOM 492 - Database Systems, ISOM 393 - Requirements Analysis, ISOM 792 – Data Warehousing

Amazon Web Services (AWS)   Boulder, CO
Senior Analytics Customer Experience Manager   10/21 to 01/23
As a key member of the Analytics Customer Experience Specialist team, work directly with the most interesting and demanding customers in assigned customer segments to understand requirements and turn them into reality. Use business savvy to increase adoption of AWS analytic services, develop programs, drive revenue and identify new opportunities. Working hand in hand with our sales teams and solution architects, help deliver the finest solutions based on our platform of analytics services. Utilize in-depth technical background in analytics to help customers understand how to improve their businesses using the right analytics services. Build enablement tools and evangelize our platform with customers and valued partners using excellent verbal and written communication skills.

Workday   Boulder, CO
Senior Solution Architect   05/18 to 10/21
Builds and delivers relevant and insightful People Analytics and reporting demos and presentations to the field solution consultants and enterprise architects. Specializes in and human resource, financial and higher education analytics utilizing the latest Workday Analytics technology, including Prism and People Analytics. Works closely with product management and solution strategy to enable the field with effective and impactful demos highlighting the core strengths of the Workday unified architecture. Drives organizational change by championing latest leadership initiatives and by helping adopt industry best practices across the organization.

Oracle   Boulder, CO
Senior Solution Consultant   01/14 to 05/18
Effectively designed, sold and implemented customer solutions utilizing cloud, on premise or hybrid architecture. Led complex, multi-pillar sales cycles throughout the entire sales process ensuring win-win outcomes through properly mapping software capabilities with customers' needs and goals. Worked closely with product management, leadership and sales representatives to ensure customer needs are met by focusing on delivering business value through business intelligence and big data analytics. Became a trusted advisor throughout numerous key customer accounts ensuring customer satisfaction and success. Met and exceeded sales targets by ensuring steady revenue growth through effective sales pipeline management and consistent sales execution.

Boeing   Chicago, IL
Senior Staff Analyst   10/05 to 01/14
Supported senior management and executives with complex data analysis, interpretation and presentation. Developed a standard deck of personnel/rotation metrics which are reviewed monthly by the Finance Leadership team. Developed a custom reporting tool for timely and accurate headcount reporting reflecting Reduction in Force activity. Worked closely with IT to provide requirements during the creation of various dashboards in BERT. Led internal initiatives to foster adaptation of InSite and reporting of EITS data. Facilitated training sessions in Excel and Access as an integral component of the HR skills development initiative. Built effective and long-lasting relationships with customers, team-members and management through honesty and open communication.

Northrop Grumman   Aurora, CO
Database Engineer   03/03 to 09/05
Designed and implemented a fully operational enterprise-wide system using PL/SQL in Oracle Forms and Reports. Built PL/SQL libraries and packages to standardize coding practices and increase efficiency through code reuse. Administered infrastructure Oracle databases using Oracle Enterprise Manager and SQL Plus. Modeled and built a risk assessment database and an online database dictionary with easy to use interfaces and reports. Increased database functionality through application of modern and applicable design theories. Improved performance by analyzing and tuning databases. Participated in advanced data modeling reviews and analysis with senior DBAs and management.

Influence Systems   Boulder, CO
Finance and IT Manager   9/01 to 03/03
Installed and supported infrastructure databases, including Microsoft Access, Filemaker Pro and ACT. Implemented a company-wide CRM database transition involving extensive data conversion and cleanup. Provided in house technical support for managers and account executives. Researched and purchased authorized hardware and software to improve operations. Configured PCs and Macs to work in a cross-platform environment. Maintained company's books using QuickBooks 2002 Pro: created guidelines and administered expense reports; reconciled accounts; ran payroll bi-monthly; created and presented financial reports to company president and outside investors. Managed vendor relations, accounts payables and receivables. Reduced overall company's debt interest rate by more than 2% annually, improved liquidity and secured outside investor funding.

Education: *University of Denver*   Denver, CO
                   M.S. in Business Information Technology   November 2005
                   Data Warehousing Business Intelligence Track

Cumulative GPA: 4.0
Awards: Graduate Business Scholar, Beta Gamma Sigma Inductee
Classes: Business Values and Ethics, 21st Century Professional, Business and IT Strategy, Systems Analysis & Design, Database Systems, Data Warehousing & Business Intelligence, Project Management, E-Commerce.

University of Colorado at Boulder   Boulder, CO
B.S. in Information Systems and Finance   May 2002
Cumulative GPA: 3.8
Awards: Golden Key National Honor Society, First Generation Diversity, Dean's List, Graduated with Distinction
Classes: Microeconomics, Macroeconomics, Financial Markets and Institutions, Derivative Securities, Applied Business Finance, Investments and Portfolio Management and Personal Financial Planning Adding Value with Management, Adding Value with Marketing, Accounting and Financial Analysis, Systems Development and Design, Database Model and Inquiry, Network Design and Management.