

Robert M. Donchez

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WORK HISTORY: ASSOCIATE TEACHING PROFESSOR/ SENIOR INSTRUCTOR / INSTRUCTOR/

LECTURER, University of Colorado, Leeds School of Business: 1999-Present

*Teaching MBA Corporate Finance, Capital Investment Analysis, Senior Seminar in Finance Capstone, Economics of Sports in Business of Sports Program, CUBIC, Undergrad Corporate Finance, Intro to Finance, Financial Markets & Institutions

*Faculty Director – Business of Sports Program (2013-Present)

*Mentor - Leeds School of Business Diversity Program (2017-2018, 2020-Present)

*Co-Director Finance Teaching Faculty Workshops Program (2021-present)

*Faculty Grievance Committee member 2022-present)

*Academic Advisor – CFA Challenge Competition (2017- 2020)

AWARDS:

*Faculty/Staff Impact Award (2021) presented by Office of Diversity Affairs and the Multicultural Business Student Association.

*MBA Teaching Excellence Award (2019)

*MBA Teaching Excellence Award – core curriculum (2013).

*Frascona Teaching Excellence Award Recipient 2008.

Chair, 2009 Frascona selection committee; Nominee 2010-2023 (ineligible); 2006-2007 (respectfully declined); 2004 & 2003 (ineligible). Selection committee member 2010-12.

*Finalist, Boulder Faculty Assembly Awards for Excellence in Teaching 2010-2011 (AY)

*CU-Boulder: A Celebration of Teaching campus-wide honoree 2010.

*Athletic Department Teaching Excellence Award Recognition:

Honorary Faculty-Coach of the Game (women's basketball) 12/2011.

Honorary Faculty/Coach of the Game (football) 10/2010.

*Leeds School of Business CESR Advisory Board Member (2013-2016)

*Editorial Board Member - Pearson Higher Ed. Development and review of Pearson's new CFO on-line Finance learning/teaching materials (2014)

*Faculty-Undergrad Liaison: (2007-2012): Career, Professional, Academic advising with undergraduate finance majors; job search prep including identifying undergraduate opportunities, placement, targeted resume analysis, interviewing skills coaching, professional networking and development; coordinate professional and career events for finance undergrads at the B-School including business leaders discussion panels and career nights. Cultivating professional, alumni, and employer relationships for involvement/recruiting/fundraising for B-School and undergraduate finance division programs/activities.

*Leeds Scholarship Committee 2009-2013

*Faculty advisor – Alpha Kappa Psi Business Service and Leadership Fraternity 2003-2010

*Faculty advisor – Leeds School of Business' Trep Café in conjunction with Deming Center 2009-10

*University Search Committee member for Dept of Intercollegiate Athletics for position of Venue Operations Director/ Facilities Manager

*Review of "M: Finance", a new undergraduate Corporate and Managerial Finance text format by McGraw-Hill.

*Editorial Board to Pearson – Prentice Hall Publishers. One of seven finance faculty nationwide selected to PPH's Editorial Board for development of finance textbooks including Fundamentals of Corporate Finance (c 2009) – Berk, DeMarzo, Harford

*Reviews: 2010-2011 Academic Year: "M: Finance", a new undergraduate Corporate and Managerial Finance text format by McGraw-Hill.

Review of learning materials associated with new edition of "Financial Analysis with Microsoft Excel" by Mayes/Shank (Cengage).

Essentials of Corp. Finance 5e – Ross, Westerfield, Jordan – McGraw-Hill Irwin; Financial Markets & Institutions 6e – J. Madura - Southwestern

* External Faculty review member

*Entrepreneurial Finance (c 2003 – Thomson/Southwestern) Developed/wrote test bank & lecture presentation material for related instructors' manual.

Echo Brewing, Erie, CO, 2011-Present.

* Stakeholder in craft microbrewery, opened operations 4/12. Gold Medal winner 2019 & Bronze Medal winner 2012-13 @ Great American Beer Festival. Best of the Show Award Colorado State Fair 2013 for best overall beer. Gold & Silver medals 2012 Colorado State Fair.

Bomeni LLC, - Erie, CO 2019-Present: Managing partner, Real Estate Investment Group

Rado Distilling, Arvada, CO – Board of Directors – Specialty spirits manufacturer: 2014- 17

LFD LLC, Boulder, CO, 2007-2018

* Managing partner, Real Estate Investment Group.

JigSaw Productions, LLC, Boulder, CO, 2007-2012

*One of founding partners to technology-based development company including MarkerYourAd – an on-line marketplace pairing producers and publishers of on-line advertising and media, and HopeHub.com - a web-based charitable giving organization.

PRESIDENT: Rocky Mountain Joint Board, SEIU affiliate. 2007-2010

*Set strategic direction/policy for 2,200+ member service workers unions. Negotiate Labor contracts. Interface with Business & Political Leaders to broker/achieve affirmative Industry/Labor relations

ACADEMIC MENTOR / COUNSELOR, University of Colorado, 1993-1999

Academic mentoring, tutoring, and counseling of undergraduates and athletes in finance, accounting.

INSTRUCTOR, LongView H.S., Lakewood, CO, 1995-2000

Teaching business/economics module at alternative high school to youth-at-risk students.

PRETZELMAKER, Franchisee, 1996-1997

*Co-owned and operated three specialty soft-pretzel locations and one mobile facility.

*Managing, marketing, booking, and promoting business ops.

CONCESSIONAIRE, Denver Sports Venues, Aramark, Ogden 1992 - Present

*Venue Union Steward: handling labor/management issues, negotiating contracts

*Sales and marketing duties at Denver area sporting contests.

LEHIGH-LAFAYETTE: CELEBRATING 150 In NYC - D & D Publishing (C 2015) *Covered, researched, interviewed, authored, photographed, designed, and promoted 154-page collector's book on the weekend festivities in New York City and the 150th contest at sold-out Yankee Stadium of college football's most-played rivalry. 1100 copies sold

LEGENDS OF LEHIGH-LAFAYETTE - D & D Publishing (3rd ed. C 2014, 2nd ed 1998, 1st ed 1995) *Researched, authored, designed, marketed, and promoted 320-page collector's book on college football's most-played rivalry; 7400 copies sold; basis for PBS Documentary

A VIEW FROM THE STANDS (C 1994 Successful Concepts)

*Authored, published, promoted, marketed, distributed, and sold 1400 copies of this comical look at life in the bleachers during a baseball season.

FREELANCE WRITER

*Advertising copywriter/marketing consultant - LOGOTECH, Denver, CO 1994-96.

*Add'l credits: FOXSportsBiz, Phila.Inquirer, Runners World, Morning Call, Boulder Wkly.

SALOMON BROTHERS INC. New York, NY - Senior Analyst, 1988-1992.

- * Global Equities - Tracking and reviewing trading portfolio for domestic and international activity including convertibles, options, warrants, futures. Cost control and budget analysis.
- * Capital Markets - Profit and loss and hedging analysis of finance desk head trader's portfolio including government, mortgage, and unsecured positions; Euro, interest rate, and foreign currency futures, forward agreements, swaps. Currency, exposure, cash flow, IRR and NPV modeling and analysis. Financial interface among traders, salespeople, and clients.
- * Interest analysis for finance desk responsible for monitoring, analyzing, and reporting trading matched book activity and operational support. Financial system liaison.

IBM WORLD TRADE Mt. Pleasant, NY - Accounting Analyst, 1985-1988

- * Review, analysis, recording, and reporting of consolidated financial statements from foreign subsidiary level to headquarters. Writing monthly departmental commentary.
- * Account analysis, reconciliation, and debt settlement between IBM Headquarters and foreign subsidiaries.
- * Review and processing of headquarters common budget charges.
- * Accounting system applications for productivity enhancements, workload elimination, and control points.
- * Analysis and review of offshore sales market process: maintenance and monitoring of revenue, cost, commission, and cash flows.
- * Common Intercompany System Supervisor responsible for maintaining related company account and charge systems.

THE GLOBE - TIMES, Bethlehem, PA - 1984 - 1985, Sportswriter

- *Reporting, writing, and editing articles and features of local and collegiate sporting events.

WLVR RADIO, Bethlehem, PA 1984-85, Sports Director

- *Programming, broadcasting, scheduling, producing, fundraising duties over staff of 14.

EDUCATION

Fordham University - New York, NY

1988 MBA - Finance with concentration in Marketing

Lehigh University - Bethlehem, PA

1985 BS - Business and Economics majoring in Accounting