

JERONIMO CARBALLO

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APPOINTMENTS

Assistant Professor	University of Colorado Boulder	2015 - present
IBS Fellow	Institute of Behavioral Science University of Colorado Boulder	2018 - present
Faculty Associate	Institute of Behavioral Science University of Colorado Boulder	2016 - 2018

EDUCATION

Ph.D. in Economics	University of Maryland, College Park	2015
M.A. in Economics	National University La Plata, Argentina	2007
BSc. in Economics	National University Cordoba, Argentina	2005

PUBLICATIONS

1. "Is Export Promotion Effective in Developing Countries? Firm-Level Evidence on the Intensive and the Extensive Margins of Exports" with Christian Volpe Martincus, *Journal of International Economics*, 2008, 76, 1, pp. 89-106. [PDF] [WP version]
2. "Beyond the Average Effects: The Distributional Impacts of Export Promotion Programs In Developing Countries" with Christian Volpe Martincus, *Journal of Development Economics*, 2010, 92, 2, pp. 201-214. [PDF] [WP version]
3. "Entering New Country and Product Markets: Does Export Promotion Help?" with Christian Volpe Martincus, *Review of World Economics*, 2010, 146, 3, pp. 437-467. [PDF] [WP version]
4. "Export Promotion: Bundled Services Work Better" with Christian Volpe Martincus, *The World Economy*, 2010, 33, pp. 1718-1758. [PDF] [WP version]
5. "The Impact of Export Promotion Institutions on Trade: Is It the Intensive or the Extensive Margin?" with Christian Volpe Martincus and Andres Gallo, *Applied Economics Letters*, 2011, 18, pp. 127-132. [PDF] [WP version]

6. "Public Programs to Promote Firms' Exports in Developing Countries: Are There Heterogeneous Effects by Size Categories?" with Christian Volpe Martincus and Pablo Garcia, *Applied Economics*, 2012, 44, pp. 471-491. [[PDF](#)] [[WP version](#)]
 7. "Export Promotion Activities in Developing Countries: What Kind of Trade Do They Promote?" with Christian Volpe Martincus, *Journal of International Trade and Economic Development*, 2012, 21, pp. 539-578. [[PDF](#)] [[WP version](#)]
 8. "How Do Transport Costs Affect Firms' Exports? Evidence from a Vanishing Bridge" with Christian Volpe Martincus, Pablo Garcia and Alejandro Graziano, *Economics Letters*, 2014, 123, pp. 149-153. [[PDF](#)]
 9. "Customs (as Doorkeepers: What Are Their Effects on International Trade?)" with Christian Volpe Martincus and Alejandro Graziano, *Journal of International Economics* 2015, 96, pp. 119-137. [[PDF](#)] [[WP version](#)]
 10. "From Roads to Exports and Employment: Exploring the Impact of Infrastructure" with Christian Volpe Martincus and Ana Cusolito, *Journal of Development Economics*. 2017, 125, pp. 21-39. [[PDF](#)] [[VoxEU version.](#)]
 11. "Interactions between Transport and Trade: A Trade Facilitation Perspective" with Georg Schaur and Christian Volpe Martincus, *Handbook of International Trade and Transportation*, chapter 14, pp 422-450 Edward Elgar Publishing. [[PDF](#)] [[WP version](#)]
 12. "The Buyers Margins of Firms' Exports" with Gianmarco Ottaviano and Christian Volpe Martincus. *Journal of International Economics*, 2018, 112, pp 33-49. [[PDF](#)] [[WP version](#)] [[VoxEU version.](#)]
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WORKING PAPERS

1. *Economic and Policy Uncertainty: Export Dynamics and Value of Agreements* with Kyle Handley and Nuno Limão, National Bureau of Economic Research, Working Paper 24368, 2018. *Revise & Resubmit* at *Journal of International Economics* [[PDF](#)] [[VoxEU version.](#)]
2. *Transit Trade* with Alejandro Graziano, Georg Schaur and Christian Volpe Martincus. IDB Working paper series IDB-WP-704, 2016. *Revise & Resubmit* at *Review of Economics and Statistics*. [[PDF](#)]
3. *Online Business Platforms and International Trade* with Marisol Rodriguez Chatruc, Catalina Salas Santa and Christian Volpe Martincus, July 2020. *Revise & Resubmit* at *Journal of International Economics*. [[PDF](#)]
4. *Multinational Production and "Soft" Industrial Policies* with Ignacio Marra de Artiñano and Christian Volpe Martincus, 2020. [[PDF](#)]
5. *Border Processing and Trade Costs* with Alejandro Graziano, Georg Schaur and Christian Volpe Martincus, 2020.

6. *The Border Labyrinth: Information Technologies and Trade in the Presence of Multiple Agencies* with Alejandro Graziano, Georg Schaur and Christian Volpe Martincus. [\[PDF\]](#)
 7. *Global Sourcing under Uncertainty*, University of Colorado, 2016.
 8. *Trust No One? Security and International Trade* with Georg Schaur and Christian Volpe Martincus. IDB Working paper series IDB-WP-703, 2016. Presented at LETC Conference. [\[PDF\]](#)
 9. *Survival of New Exporters in Developing Countries: Does It Matter How They Diversify?* with Christian Volpe Martincus, INT Working Paper 140, Inter-American Development Bank, 2009. [\[PDF\]](#)
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WORK IN PROGRESS

1. *Analyzing the Impact of Firms' Trade Activities on Labor Market Outcomes. A Matched Employee-Employer Perspective* with Richard Mansfield.
 2. *Foreign Direct Investment, Linkages and Domestic Firm Performance: Evidence from Uruguay* with Ignacio Marra de Artiñano and Christian Volpe Martincus. January 2019.
 3. *An Analysis of the Equilibrium Labor Market Impact of the Covid-19 Crisis and Policy Responses across Demographic Groups and Locations* with James Flynn and Richard Mansfield.
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SEMINARS AND CONFERENCES

- 2020: Universidad de Los Andes - Chile, Institute of Behavioral Science - University of Colorado.
- 2019: University of Oregon, University of Hong Kong, Chinese University of Hong Kong, Inter-American Development Bank, NBER Summer Institute, ELSNIT.
- 2018: NBER Fall Meeting, University of British Columbia, Penn State University, University of North Carolina - Chapel Hill, Elon University, Geneva Trade and Development Workshop, ETH Zurich, CEPR Network on Global Value Chains, CEPR Pronto Conference, and Colorado Applied Summer Workshop.
- 2017: RIDGE Conference, CORE Conference, LETC Conference, DATAFirm, Central Bank of Argentina, CAF, RedIbero Conference, and Lipsey panel in the Western Economic Association Meeting.
- 2016: TIGN Conference.
- 2015: University of Colorado Boulder, World Bank, University of Illinois at Urbana Champaign, CESifo Venice Summer Institute, Princeton University and EIIT Conference.

2014: IADB.

TEACHING

- Principles of Microeconomics - University of Colorado Boulder.
 - Phd Trade Theory - University of Colorado Boulder.
 - Computer Methods in Economics - University of Maryland College Park.
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GRANTS, AWARDS AND FELLOWSHIPS

- *Institute of Behavioral Science Research Development Award*, University of Colorado, 2021.
 - *National Science Foundation*, Division of Social and Economic Science. Project # 1949577: The Effects of the U.S. Trade Engagements on the Demographic and Spatial Distribution of Employment and Earnings. Co-PI with Richard Mansfield. September 2020-2023.
 - *Stanford Calderwood Faculty Teaching Award*, Department of Economics, University of Colorado, 2020.
 - *Institute of Behavioral Science Research Development Award*, University of Colorado, 2018.
 - *The Center to Advance Research and Teaching in the Social Sciences Award*, University of Colorado, 2018.
 - *Special Sworn Status*, U.S. Census Bureau, 2012-present.
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OTHERS

- **Referee:** Quarterly Journal of Economics, Journal of International Economics, Journal of Development Economics, Journal of the European Economic Association, Canadian Journal of Economics, Management Science, Labour Economic, Review of International Economics, Review of World Economics, World Economy, World Bank Economic Review, Economic Inquiry, Comparative Studies, Economica, EconomiA, Public Finance Review, and *Economia*.
- **Software:** Stata, R, Matlab, and Gauss. \LaTeX . Linux. Python and Javascript.
- **Language:** Spanish (native) and English (fluent).